



STUART ELLIS-MYERS : PROFESSIONAL SPEAKER - TRAINER - AUTHOR

OBSESSIVE COMPULSIVE SALES

get your audience
positively traumatized!



Obsessive Compulsive Sales

OC Sales empowers, educates, and entertains to literally positively traumatize your people to achieve optimal turnaround peak performance sales! Your people will leave this session with the resolve to go to their own unique next level of sales mastery.

OC Sales deeply impacts, ignites and inspires your people to get real about themselves and what is real in the eyes of your clients!



Learning Outcomes We Customize From:

- How to naturally compel and inspire your clients to purchase and refer you
- How to make first contact anytime, anywhere
- 'Positively traumatize' your clients!
- Learn what makes clients want to buy from you and not your competition
- Forever breakthrough and release all negative perceptions to the words sales or selling
- Double your current closing ratio
- Immediately change any perceived 'sales self' disadvantage into an immediate usable advantage
- Anchor every prospect into a client
- Painlessly pre close every client
- How to create instant interest in what you are selling
- How to probe for hidden values, concerns, and buying habits
- How to create conviction and get commitments
- How to be authentic and assume the sale
- Convert objections into commitments
- Make purchase decisions naturally & easy
- Create referral rich client relationships
- Develop the ultimate trust and rapport with clients & prospects

Stuart Ellis-Myers

What is the last thing your audience would expect from a speaker?
How about someone who suffers and has overcome the ravages of the rare neurological disorder Tourette Syndrome?

Stuart Ellis-Myers is first and foremost a highly respected and successful professional sales person who lives with Tourettes and loves to empower, entertain and educate professional sales audiences on how to overcome any adversity and actually enjoy the process!

What began as a personal journey to overcome a debilitating neurological disorder is now a set of gripping, practical and immediately usable insights and actions he shares with his professional sales audiences that have leveraged his business and personal life into a success story.

As the President of Uniquely Speaking Inc, an 'action to results' studio for leadership development, Stuart stays on the cutting edge of what professional sales leaders require to refresh, refuel and refocus in an ever changing competitive market place.



What OCS means to you:

- Come to understand what sales is really all about
- Accelerate and manifest your inner drive to succeed
- Enjoy and leverage a new feeling of calm along with a clear direction.
- More referrals, prospects and a significant increase in your contacts database
- A defined and measurable increase in your sales quota, and annual income
- Time to plan and action what is of priority to you, your clients & prospects
- Achieve a higher level of sales calm and confidence

OCS shares the 'inner self' and actions that Stuart created to overcome his perceived disability to become a highly successful sales speaker, trainer corporate director, actor, and now chooses to speak internationally on how to turn any perceived disadvantage into an immediately usable advantage!

Delighted Clients

Stuart's raving 'delighted client' list includes international automotive, timeshare, retail, advertising, medical, genetic, charity, travel and financial organizations. With an unprecedented success record of rave reviews from around the world, he is a favorite at conventions, corporate meetings & delivering in depth corporate training programs.



For detailed letters of recommendation, please go to www.itwitch.com/testimonials



"...You definitely took the time to understand our needs by conducting a thorough on site assessment ... It was more than apparent that your high energy, edu-taining presentation style generated a full participation from the audience... We especially enjoyed the concepts shared within anchoring, and the visual advantages of working with a Client Perspective communication style... Thank you for drawing out each attendee's commitment to vocalize and share exactly what action steps they were going to commit to using immediately upon returning to their branches... It was duly noted that you were able to offer sales and client connection tools acceptable to work in all of our client contact environments..."

Scotiabank

Immediately Available Streaming Video!



If you are reading this document on your computer with internet connection, click on the Windows Media Player screen on the left or go to:

www.itwitch.com/VideoClip.wmv

Uniquely Speaking
3319 Flagstaff Place
Vancouver BC V5S 4K9

Phone/Fax : 6 0 4 7 0 9 4 4 4 6

E-Mail : stuart@itwitch.com

